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Insite IG NO RISK GUARANTEE

Customer satisfaction is the number one goal at *Insite IG*. We are so confident that our dissolved oxygen and suspended solids instrumentation will meet or exceed all customer expectations that we have started a program to prove this with absolutely no risk to our customers.

The program works like this.

- 1- The potential customer reviews the application with one of our sales engineers or application engineers.
- 2- After the application has been approved, the potential customer issues a provisional purchase order.
- 3- Insite will supply a brand new unit for the customer to use for 30 days.
- 4- If after the 30 day trial the customer is not satisfied for any reason, the unit is returned to Insite and the purchase order is canceled.
- 5- If after the 30 day trial the customer is satisfied, Insite will invoice the customer.

It's that simple.

We at Insite have implemented this program on a limited basis for the past couple of years. During this time period we have never had a unit returned.

Please feel free to contact me directly if you have any questions or comments regarding this or any other issue concerning *Insite IG*.

Rick Davis Vice President Insite IG